

20 May 2008

## Collins Stewart Press Release

### **COLLINS STEWART GROUP APPOINTS ROBERT STEIN AS SENIOR ADVISOR TO DEVELOP SOVEREIGN WEALTH FUND ADVISORY BUSINESS**

Collins Stewart Group, a leading independent investment bank, is pleased to announce the appointment of Robert Stein as a Senior Advisor. Reporting directly to Chief Executive Joel Plasco, Rob offers a breadth of experience in various areas of financial services to advise on new business development across Collins Stewart's businesses. His initial focus will be on developing Sovereign Wealth Fund coverage for the Group. With its diverse business areas, Collins Stewart has an attractive product offering to the Sovereign Wealth Fund community, including independent advisory services, research and capital markets capabilities, across Europe, North America and Asia Pacific.

Rob has extensive experience; most recently, Rob worked with West LB where he was Managing Board Member responsible for Corporate and Investment Banking, Treasury, Asset Management and Principal Investments. Prior to that role, he was at Deutsche Bank where he was CEO Deutsche Bank, Japan and subsequently CEO Deutsche Bank, Asia Pacific. He has also held various senior positions at Merrill Lynch.

Rob will continue as a Managing Partner of Adelphi Capital Partners, a financial services private equity and advisory boutique.

Joel Plasco, Chief Executive of Collins Stewart plc, said

"This appointment comes at a time when Sovereign Wealth Funds are becoming an increasingly important provider of capital. Hawkpoint, with its long experience in advising private equity, is well placed to advise these funds. We are delighted to welcome someone as experienced as Rob to the Collins Stewart Group and very much look forward to working with him in exploring new revenue growth opportunities across the breadth of our businesses."

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## **About Collins Stewart plc**

Collins Stewart plc is a leading independent investment banking group with offices in 12 geographies worldwide including; London, New York, Jersey, Guernsey, Isle of Man, Dublin, Paris, Geneva, Singapore, Tel Aviv, Mumbai and Tokyo.

With over 700 employees, the Group is organised around four operational divisions; advisory, capital markets, securities and wealth management. All are serviced by Collins Stewart's unique research tool, Quest™.

Collins Stewart is the top fundraiser on London's Alternative Investment Market (AIM), raising £1.3 billion in 2007. The Group's Wealth Management division manages and advises in excess of £4 billion of assets and is the largest investment manager and stockbroker in the Channel Islands. Through its advisory division, Collins Stewart is one of the leading independent corporate finance firms in Europe.

[www.collinsstewart.com](http://www.collinsstewart.com)

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